



Building Security Ratings

Measuring and Managing Risk

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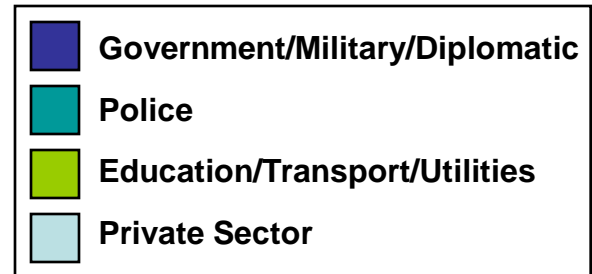
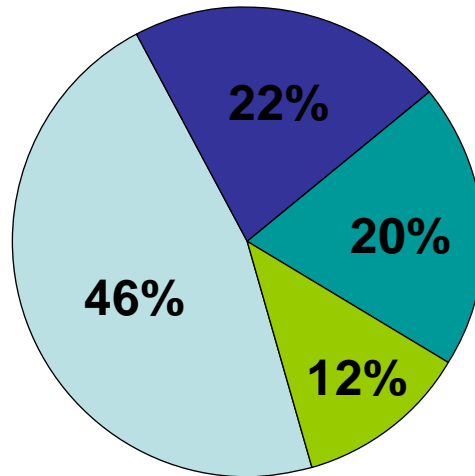
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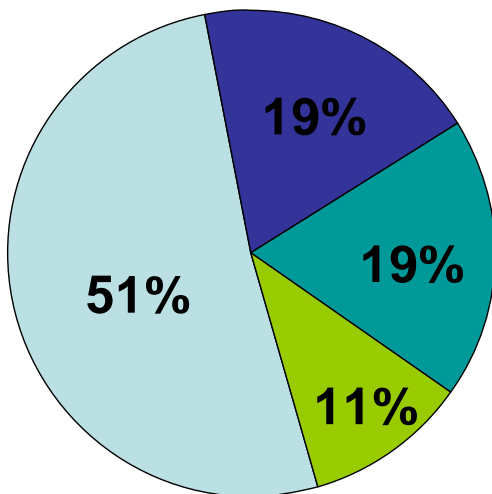


Terrorism Worldwide 1998-2007

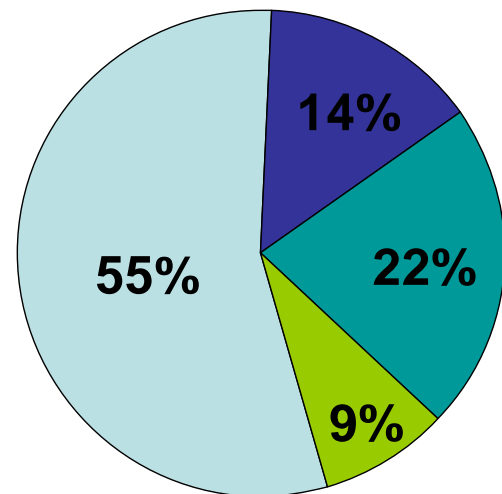
28,000 Incidents



99,000 Injuries



48,000 Fatalities

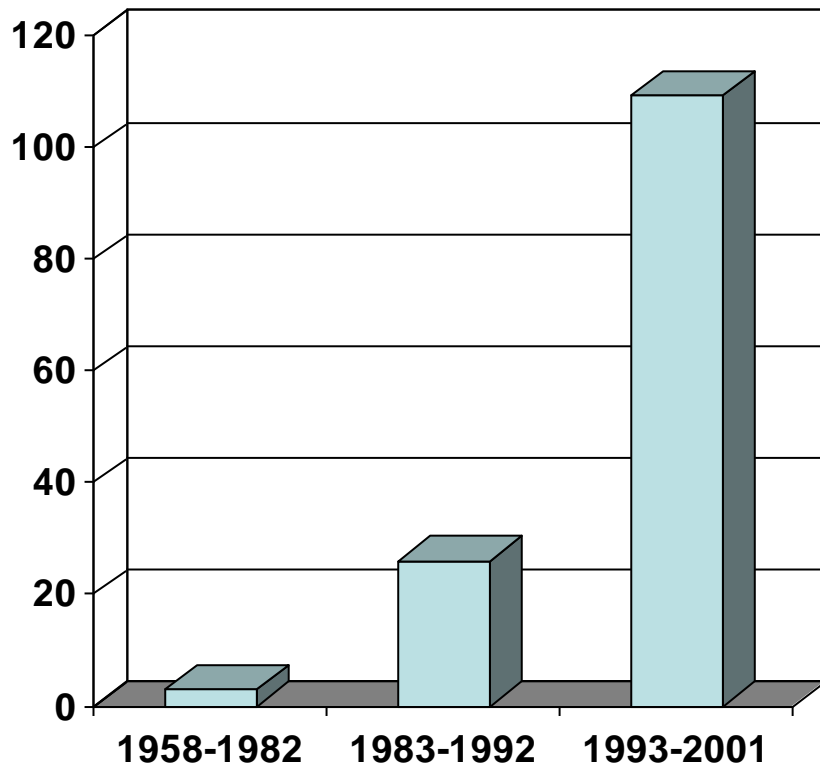


Source:
MIPT Terrorism
Knowledge Base
(www.tkb.org)

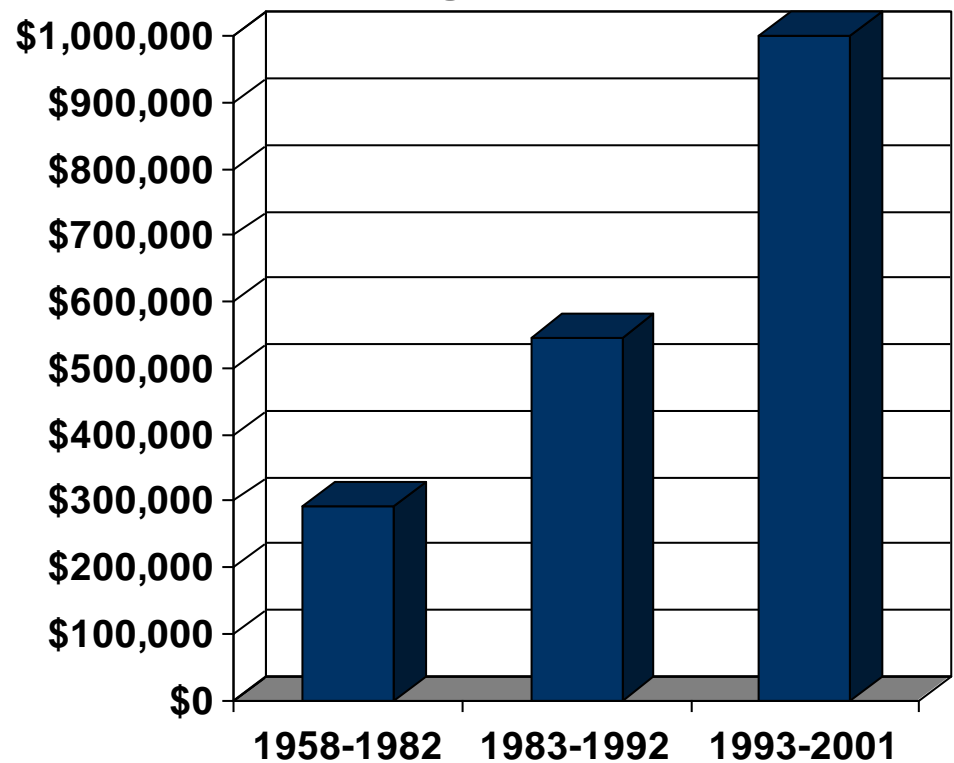


Premises Security Claims in the United States

Claims per Year



Average Settlement



Source: "Security: A Blueprint for Reducing Risk," *Buildings*, February 2006





The Need

- Comprehensive
- Integrated
- Balanced



Summary

- Overview
- Rating Process
- Submission Procedure
- Potential Benefits



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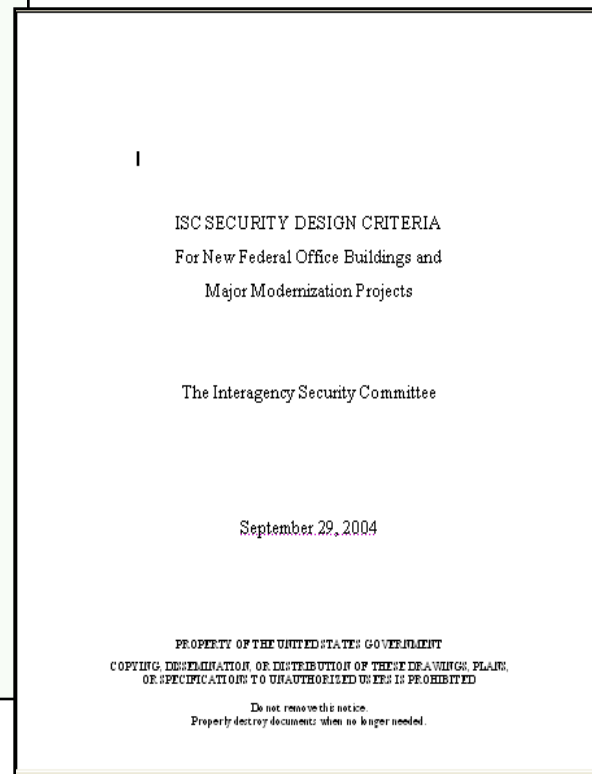
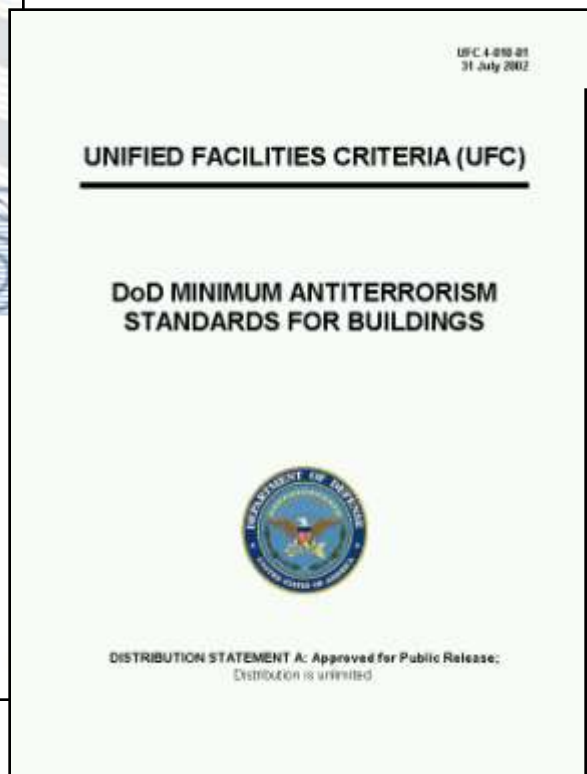
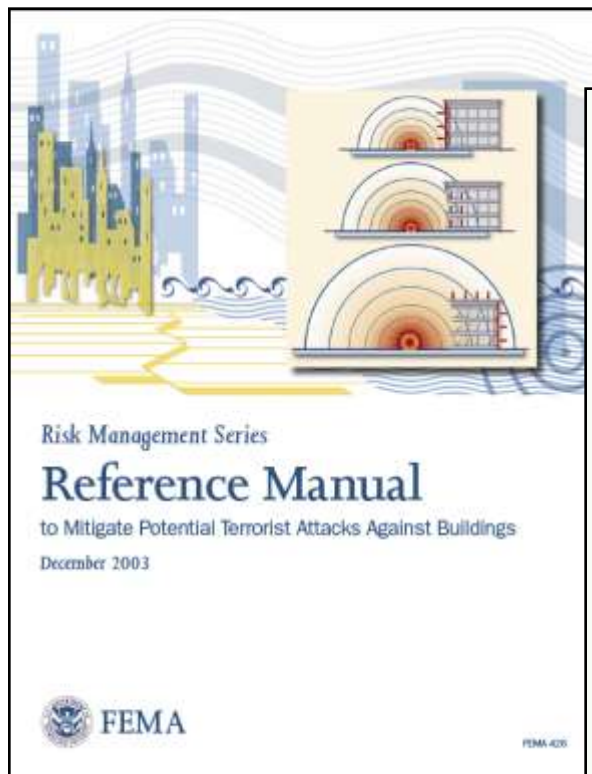
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Enhancing public safety by promoting building security.



Encouraging protection that is more than the sum of its parts.





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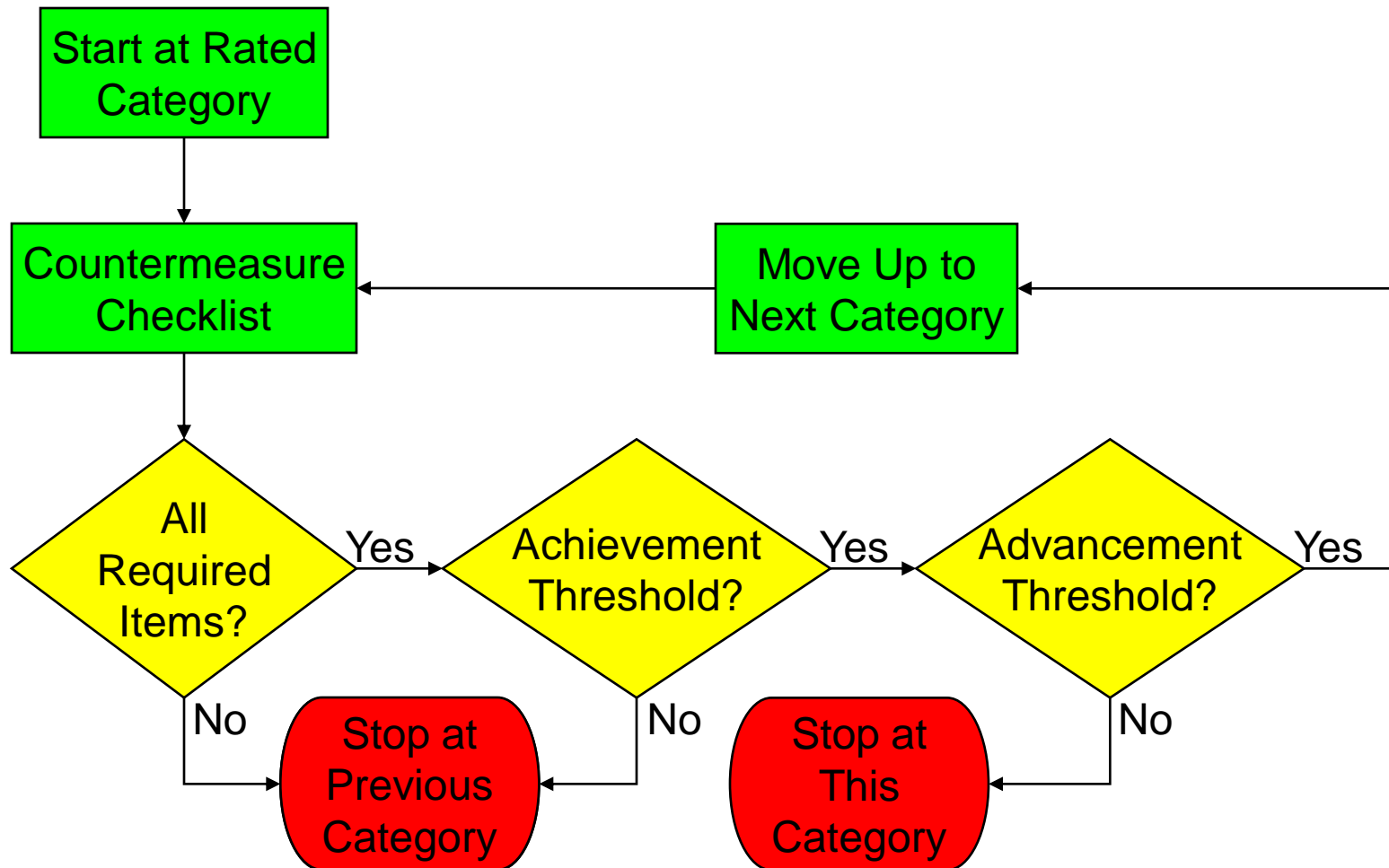
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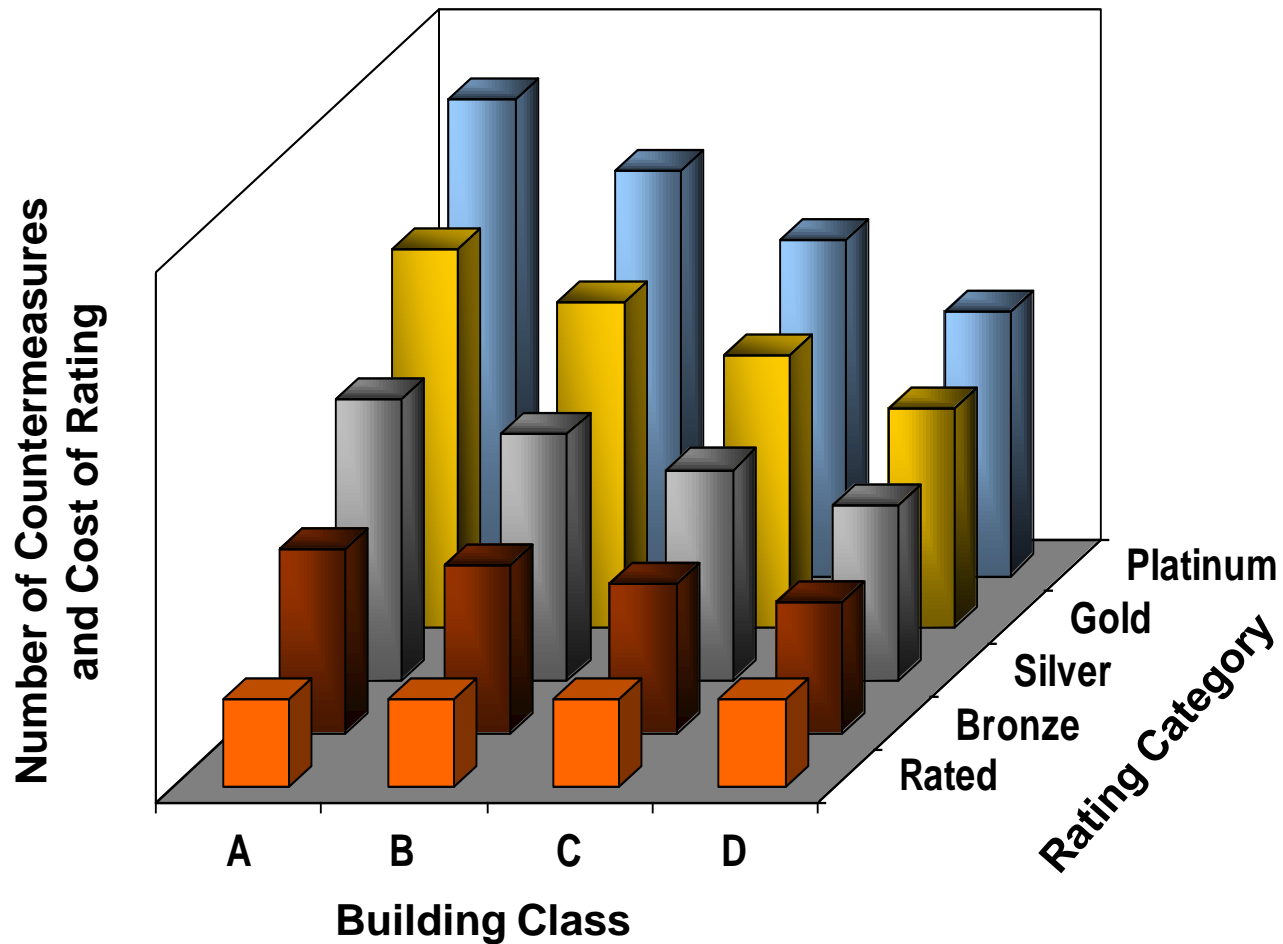
Field Evaluation

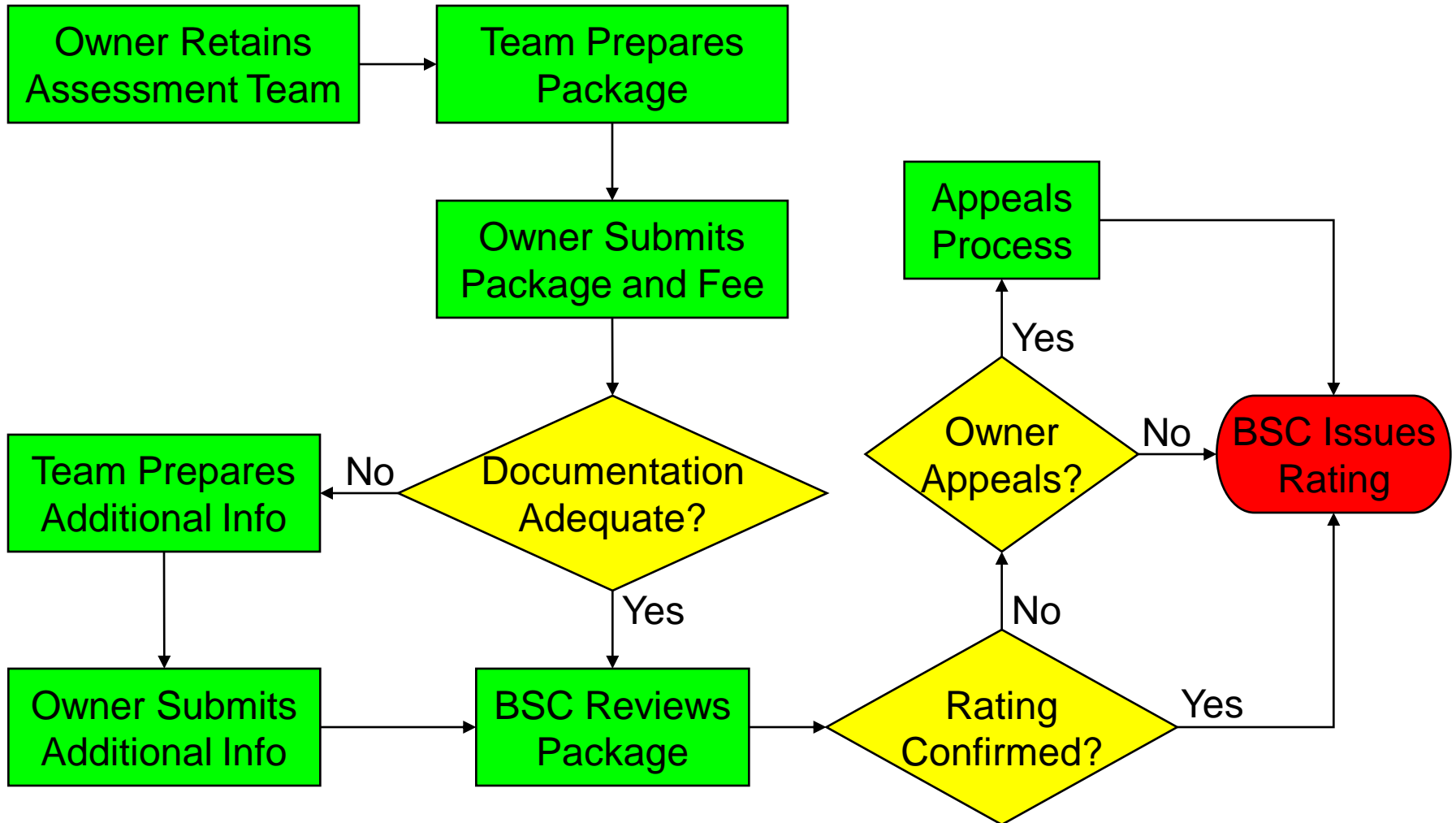
- Mandatory Items
- Items Worth 1 to 6 Points
- Partial Credit Available
- Some Items Not Applicable
- Bonus Points for Innovation





Class	Rating	Countermeasure Level	Needed to Achieve Rating %	Needed to Advance %
A	Platinum	Level 5	60.00%	N.A.
	Gold	Level 4	60.00%	90.00%
	Silver	Level 3	60.00%	90.00%
	Bronze	Level 2	60.00%	90.00%
B	Platinum	Level 5	40.00%	N.A.
	Gold	Level 4	40.00%	50.00%
	Silver	Level 3	50.00%	60.00%
	Bronze	Level 2	50.00%	60.00%
C	Platinum	Level 5	20.00%	N.A.
	Gold	Level 4	30.00%	50.00%
	Silver	Level 3	40.00%	40.00%
	Bronze	Level 2	40.00%	40.00%
D	Platinum	Level 5	10.00%	N.A.
	Gold	Level 4	20.00%	20.00%
	Silver	Level 3	30.00%	30.00%
	Bronze	Level 2	30.00%	30.00%







Potential Benefits

- Decision Support
- Loss Control
- Liability Mitigation



SAFETY Act - Applicability

- Act of Terrorism
- Designated Technology
- Possibility of Loss to Seller



SAFETY Act - Ramifications

- Litigation Management
- Risk Management
- DHS Interpretation



Potential Benefits

- Decision Support
- Loss Control
- Liability Mitigation
- Insurance Discount?
- Competitive Edge?



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Questions/Comments?

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